

FY2022
BUDGET PRESENTATION
January 19, 2021



FY2022 BUDGET PRESENTATION



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FY2022 BUDGET PRESENTATION



Budget Process

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FY2022 BUDGET PRESENTATION

FY2022 SUMMARY REVENUES AND EXPENDITURES

FY2022 BUDGET PRESENTATION



Review Revenues and Expenditures

- Expenditures:
 - Overall FY22 Town and School Budget
 - Other Local Expenditures
 - State and County Charges
- Revenues:
 - Tax Levy
 - State Aid
 - Local Receipts
 - Other Available Funds

FY2022 BUDGET PRESENTATION



Expenditures

FY2022 BUDGET PRESENTATION



Expenditures

	Actual Budget FY16	Actual Budget FY17	Actual Budget FY18	Actual Budget FY19	Actual Budget FY20	Projected Budget FY21	Projected Budget FY22	FY22 Projected Inc/(Dec) Over FY21
Appropriations								
General Fund Budget (Includes all TR&A and Transfers)	97,348,178	102,695,928	104,978,321	110,946,874	117,800,809	120,720,933	122,863,932	2,142,999
Transfer to Enterprise Funds	253,724	248,775	48,429	36,208	14,749	-	-	-
Reserve for Appropriation	-	-	-	-	-	-	483,281	483,281
Sewer Enterprise Fund Budget (R&A and Transfers)	5,937,648	5,806,008	5,663,059	5,905,338	6,703,563	6,623,932	-	(6,623,932)
Water Enterprise Fund Budget (R&A and Transfers)	6,110,505	6,890,460	7,565,043	6,887,912	7,162,649	7,346,811	-	(7,346,811)
Stormwater Enterprise Fund Budget (R&A and Transfers)	-	-	-	-	-	1,162,940	-	(1,162,940)
Cable TV Enterprise Fund Budget (R&A and Transfers)	-	-	600,000	600,000	361,319	392,219	-	(392,219)
Spring ATM Articles, Non-Budget R&A	74,825	43,926	46,250	47,254	51,308	204,437	-	(204,437)
Spring ATM Articles, Transfers	2,250,275	72,000	4,440,459	5,345,580	4,130,497	147,614	-	(147,614)
Spring STM Articles, Non-Budget R&A	-	-	-	-	-	-	-	-
Spring STM Articles, Transfers	700,000	9,395,614	600,000	600,000	600,000	600,000	-	(600,000)
Fall ATM Articles, Non-Budget R&A	30,215	1,300	18,946	191,671	1,150,972	79,472	-	(79,472)
Fall STM Articles, Transfers	2,956,782	5,892,661	-	4,242,434	4,197,154	2,705,815	-	(2,705,815)
Total Appropriations	115,662,150	131,046,672	123,960,508	134,803,271	142,173,020	139,984,173	123,347,213	(16,636,960)

FY2022 BUDGET PRESENTATION



Expenditures (Cont.)

	Actual Budget FY16	Actual Budget FY17	Actual Budget FY18	Actual Budget FY19	Actual Budget FY20	Projected Budget FY21	Projected Budget FY22	FY22 Proejected Inc/(Dec) Over FY21
Appropriations								
Cherry Sheet Offsets	36,780	36,135	36,597	38,995	40,340	49,291	49,291	-
Other Local Expenditures								
Overlay Reserve	1,139,073	664,160	769,477	655,644	718,390	643,605	650,000	6,395
Overlay Deficit	3,552	-	-	-	-	-	-	-
Tax Title	-	-	-	-	-	-	-	-
Other Local Expenditures/Deficits	-	-	-	-	-	-	-	-
Debt not Appropriated	-	-	-	-	-	-	-	-
Final Judgements	-	43,947	-	-	-	-	-	-
Revenue Deficit	-	-	-	-	-	-	-	-
Snow/Ice Deficit	359,459	-	-	-	-	-	-	-
Projected Snow/Ice Reimbursement	-	-	-	-	-	-	-	-
Teacher Salary Deferral	693,323	606,651	519,979	433,297	346,630	259,955	173,278	(86,677)
Other - Unforeseen Charges/Assessments	-	-	-	-	-	-	-	-
Total Other Local Expenditures	2,195,408	1,314,758	1,289,456	1,088,941	1,065,020	903,560	823,278	(80,282)

Notes: Cherry Sheet Offsets are earmarked for the Library. The Teacher Salary Deferral will be completed in 2022.

FY2022 BUDGET PRESENTATION

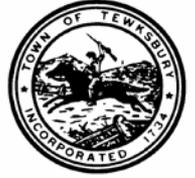


Expenditures (Cont.)

	Actual Budget FY16	Actual Budget FY17	Actual Budget FY18	Actual Budget FY19	Actual Budget FY20	Projected Budget FY21	Projected Budget FY22	FY22 Proejected Inc/(Dec) Over FY21
Appropriations								
State and County Charges								
Retired Employees Health Insurance	-	-	-	-	-	-	-	-
Retired Teachers Health Insurance	-	-	-	-	-	-	-	-
Mosquito Control Projects	61,240	71,074	74,448	73,566	79,582	79,866	87,853	7,987
Air Pollution Districts	9,145	9,374	9,450	9,762	9,953	10,199	11,219	1,020
RMV Non-Renewal Surcharge	27,760	27,760	25,300	25,300	24,760	22,640	24,904	2,264
Regional Transit	251,967	258,266	264,723	271,341	278,125	285,078	313,586	28,508
Special Education	1,145	-	4,594	707	15,003	-	-	-
School Choice Sending Tuition	32,671	33,800	82,567	108,727	88,013	194,333	213,766	19,433
Charter School Assessment	1,170,098	1,081,690	1,164,867	1,261,699	1,117,347	917,155	1,008,871	91,716
Essex County Technical Institute Sending Tuition	-	-	-	-	-	-	-	-
Additional County Assessment	-	-	-	-	-	-	-	-
Total State and County Charges	1,554,026	1,481,964	1,625,949	1,751,102	1,612,783	1,509,271	1,660,198	150,927
Total Uses of Funding	119,448,364	133,879,529	126,912,510	137,682,309	144,891,163	142,446,295	125,879,980	(16,566,315)

Notes: The Projection for all State and County Charges is based upon a 10% increase over FY21.

FY2022 BUDGET PRESENTATION



Revenues

FY2022 BUDGET PRESENTATION



Revenues

Revenue Assumptions - Property Taxes:

- Property Tax Levy is the revenue a community can raise through real and personal property taxes. We will refer to the property tax levy simply as the levy. In Massachusetts, municipal revenues to support local spending for schools, public safety and other public services are raised through the property tax levy, state aid, local receipts and other sources. The property tax levy is the largest source of revenue for most cities and towns.

Proposition 2 1/2 places constraints on the amount of the levy raised by a city or town and on how much the levy can be increased from year to year. A levy limit is a restriction on the amount of property taxes a community can levy. The maximum the levy can be in a given year is 2.5% on the previous year's limit plus certain allowable increases such as new growth, overrides and debt and capital exclusions.

The Levy is projected to increase 2.5% above the previous Fiscal Year's Property Tax Levy Limit as allowed under Proposition 2 1/2 and in addition New Growth is added to the levy limit and the Town excluded debt which causes the levy limit to increase more than 2.5% each year as well as property taxes.

- New Growth is additional tax revenue generated by new construction, renovations and other increases in the property tax base during a calendar year. It does not include value increases caused by normal market forces or by revaluations. New growth is calculated by multiplying the assessed value associated with new construction, renovations and other increases by the prior year tax rate. The additional tax revenue is then incorporated into the calculation of the next year's levy limit. For example, new growth for FY22 is based on new construction, etc. that occurred between January and December 2020. In the Fall of 2021, when new growth is being determined to set the FY22 levy limit, the FY21 tax rate is used in the calculation and will be added to the Property Tax Levy. The New Growth projection is based upon a recommendation and review by the Town's Chief Assessor and Town Manager.

FY2022 BUDGET PRESENTATION



Determining Proposition 2 1/2 Levy Limit

Example

Determining Proposition 2 1/2 Levy Limit

Example

Step 1	Previous Year's Levy Limit	10,000,000
Step 2	Add 2.5 %	250,000
Step 3	New Growth	<u>200,000</u>
Step 4	New Levy Limit	10,450,000
If Applicable Step 5	Add Debt Exclusions	<u>1,000,000</u>
Step 6	Total Property Taxes - Levy Limit	11,450,000

Note: The figures above are for illustrative purposes only and are not part of the FY22 Budget. Also the cap of 2.5% only pertains to the percentage increase of previous years Levy Limit. The actual Levy Limit can increase more than 2.5% after New Growth and any overrides or Debt Exclusions are added.

FY2022 BUDGET PRESENTATION



Revenues - Property Taxes: New Growth

New Growth	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	Avg. FY11-FY20	Avg. % of NG
Residential	564,320	472,196	239,290	249,398	397,923	748,927	565,482	886,595	1,064,050	498,078	375,370	551,057	40%
Commercial	6,744	21,354	81,587	17,644	16,527	12,272	122,304	142,653	32,877	68,638	290,321	73,902	5%
Industrial	1,813	4,489	1,345	26,834	9,526	0	30,349	48,743	21,623	29,238	20,600	17,687	1%
Personal Property	<u>397,215</u>	<u>405,237</u>	<u>545,578</u>	<u>533,421</u>	<u>674,273</u>	<u>938,911</u>	<u>956,042</u>	<u>1,354,241</u>	<u>1,062,638</u>	<u>573,119</u>	<u>803,064</u>	<u>749,431</u>	54%
Total	970,092	903,276	867,800	827,297	1,098,249	1,700,110	1,674,177	2,432,232	2,181,188	1,169,073	1,489,355	1,392,077	100%
Utilities as Portion Of Above	61,090	42,146	72,333	120,059	331,207	423,556	559,129	1,075,319	716,589	291,362	539,934	471,170	34%
Personal Property New Growth	15%	10%	13%	23%	49%	45%	58%	79%	67%	51%	67%	63%	

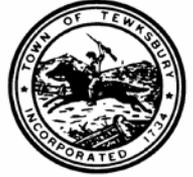
FY2022 BUDGET PRESENTATION



Revenues - Property Taxes

	Actual Budget FY16	Actual Budget FY17	Actual Budget FY18	Actual Budget FY19	Actual Budget FY20	Projected Budget FY21	Projected Budget FY22	FY22 Proejcted Inc/(Dec) Over FY21
Property Tax Levy								
Property Taxes	63,555,127	66,844,115	70,189,395	74,376,362	78,416,959	81,546,456	85,074,473	3,528,016
Add 2.5%	1,588,878	1,671,103	1,754,735	1,859,409	1,960,424	2,038,661	2,126,862	88,200
New Growth	1,700,110	1,674,177	2,432,232	2,181,188	1,169,073	1,489,355	850,000	(639,355)
Total Property Taxes	66,844,115	70,189,395	74,376,362	78,416,959	81,546,456	85,074,473	88,051,334	2,976,862
Add Debt Exclusions	8,245,844	8,496,963	8,100,749	9,125,434	13,013,933	12,369,670	12,042,522	(327,148)
Amortization of Bond Premium	-	(75,653)	(71,545)	(66,068)	(60,591)	(55,114)	(49,637)	5,477
Total Property Taxes - Levy Limit	75,089,959	78,610,705	82,405,566	87,476,325	94,499,798	97,389,029	100,044,219	2,655,191
Total Property Taxes - Levied	75,017,836	78,550,516	82,392,297	87,419,780	94,484,460	97,381,555	100,044,219	2,662,665
Excess Levy Capacity	72,124	60,189	13,268	56,545	15,339	7,474	-	(7,474)

FY2022 BUDGET PRESENTATION



Revenues Property Taxes (Cont.)

Residential and CIP Property Tax Historic Information							
	Fiscal Year 2016	Fiscal Year 2017	Fiscal Year 2018	Fiscal Year 2019	Fiscal Year 2020	Fiscal Year 2021	Fiscal Year 2022
Percent of Levy							
Total Levy Amount	75,017,835	78,550,516	82,392,297	87,419,780	94,484,460	97,381,555	100,044,219
Tax Levy Increase over Previous Year		3,532,681	3,841,781	5,027,483	7,064,680	2,897,095	2,662,665
		4.7%	4.9%	6.1%	8.1%	3.1%	2.7%
Tax Rate							
Residential	16.35	16.31	16.13	15.84	15.97	15.72	16.15
Res. Increase(Decrease)	(0.02)	(0.04)	(0.18)	(0.29)	0.13	(0.25)	0.43
CIP	27.46	27.82	27.74	27.63	28.00	27.60	28.35
CIP Increase(Decrease)	(0.16)	0.36	(0.08)	(0.11)	0.37	(0.40)	0.75
Values							
AVERAGE SINGLE FAMILY HOME	343,424	358,079	375,355	404,963	433,362	454,977	454,977
Increase(Decrease)	16,279	14,655	17,276	29,608	28,399	21,615	-
Percentage Increase(Decrease)	5.0%	4.3%	4.8%	7.9%	7.0%	5.0%	0.0%
AVERAGE RESIDENTIAL CONDO	244,435	260,175	284,755	307,125	339,399	342,995	342,995
Increase(Decrease)	19,576	15,740	24,580	22,370	32,274	3,596	-
Percentage Increase(Decrease)	8.7%	6.4%	9.4%	7.9%	10.5%	1.1%	0.0%
AVERAGE COMMERCIAL	745,568	747,964	758,533	773,191	838,694	845,754	845,754
Increase(Decrease)	5,468	2,396	10,569	14,658	65,503	7,060	-
Percentage Increase(Decrease)	0.7%	0.3%	1.4%	1.9%	8.5%	0.8%	0.0%
Average Tax Bill							
AVERAGE SINGLE FAMILY HOME	5,615	5,840	6,055	6,415	6,921	7,152	7,348
Increase(Decrease)	260	225	214	360	506	231	196
Percentage Increase(Decrease)	4.9%	4.0%	3.7%	5.9%	7.9%	3.3%	2.7%
AVERAGE RESIDENTIAL CONDO	3,996	4,243	4,593	4,865	5,420	5,392	5,539
Increase(Decrease)	316	247	350	272	555	(28)	147
Percentage Increase(Decrease)	8.6%	6.2%	8.2%	5.9%	11.4%	-0.5%	2.7%
AVERAGE COMMERCIAL	20,475	20,808	21,040	21,363	23,482	23,343	23,981
Increase(Decrease)	33	334	232	323	2,119	(139)	638
Percentage Increase(Decrease)	0.16%	1.6%	1.1%	1.5%	9.9%	-0.6%	2.7%

FY2022 BUDGET PRESENTATION



Revenues Property Taxes (Cont.)

Projected FY22 Tax Impact: Estimate is based upon tax levy increasing 2,662,665; all property values remaining the same; the Commercial, Industrial and Personal Property split remaining at 1.56.

Residential and CIP Projected Property Tax Information	
	Fiscal Year 2022
Percent of Levy	
Total Levy Amount	100,044,219
Tax Levy Increase over Previous Year	2,662,665
	2.7%
Tax Rate	
Residential	16.15
Res. Increase(Decrease)	0.43
CIP	28.35
CIP Increase(Decrease)	0.75
Values	
AVERAGE SINGLE FAMILY HOME	454,977
Increase(Decrease)	-
Percentage Increase(Decrease)	0.0%
AVERAGE RESIDENTIAL CONDO	342,995
Increase(Decrease)	-
Percentage Increase(Decrease)	0.0%
AVERAGE COMMERCIAL	845,754
Increase(Decrease)	-
Percentage Increase(Decrease)	0.0%
Average Tax Bill	
AVERAGE SINGLE FAMILY HOME	7,348
Increase(Decrease)	196
Percentage Increase(Decrease)	2.7%
AVERAGE RESIDENTIAL CONDO	5,539
Increase(Decrease)	147
Percentage Increase(Decrease)	2.7%
AVERAGE COMMERCIAL	23,981
Increase(Decrease)	638
Percentage Increase(Decrease)	2.7%

FY2022 BUDGET PRESENTATION



Revenues Property Taxes (Cont.)

Projected FY22 Budget Impact with no tax Increase:

- In order to achieve no property tax increase the levy limit must remain the same and not increase 2,662,665.
- If the Tax Levy is not increased 2,662,665 then the FY22 recommended Town and School Budgets must be reduced.
- The total FY22 recommended budget is 122,863,932.
- Town and School Salaries make-up 55,060,209 of the recommended budget, cutting 2,662,665 from salaries would mean reduced services and layoffs.
- Town and School Operating, Shawsheen Regional Vocational School, Essex North Shore Agricultural and Tech. School District, Capital Outlay and Unclassified Budgets makeup 69,875,696 of the recommended budget. Of that amount 62,957,639 should not be cut leaving 6,918,057 throughout all Town and School Department budget line-items to potentially reduce 2,662,665 to avoid a tax increase. This reduction would impact Education, Public Safety and the overall delivery of services to the residents.

FY2022 BUDGET PRESENTATION



Revenues Property Taxes (Cont.)

Projected FY22 Tax Impact - No tax Increase: Line-items that should not be reduced totaling 62,957,639

Snow and Ice Budget - cannot be cut since we need to sand and plow roads during the winter for public safety	256,000
Solid Waste budget - cannot be cut unless service is reduced, a fee is charged or residents contract privately	2,723,792
Street Lights – cannot be cut we are committed to a LED retrofit program	232,750
Town Financial Software – cannot be cut since it is a integrated software for all Town and School accounting, billing and collection	169,083
Veteran Benefits – cannot be cut since the Town is obligated to provide these benefits	382,000
Elections - cannot be cut since we are required to hold elections within the Town	45,200
Town Building Repairs Maintenance - should not be cut or reduced since annual repair and maintenance to Town buildings is important.	446,140
Town Capital Outlay – this line-item should not be cut since it is for Police cruisers and will impact public safety	263,252
Town Workers Compensation Insurance - funding cannot be cut since we the Town are obligated to pay these costs	125,000
Town Non-Exempt and Exempt Debt - cannot be cut since the Town is obligated to repay its debt service	5,309,566
School Non Exempt and Exempt Debt - cannot be cut since the Town is obligated to repay its debt service	7,041,688
Town and School Utilities – regardless of staffing, buildings would still need to operate in order to provide services so this cannot be reduced	1,904,820
Town and School Legal costs – this cannot be cut since the Town and School has legal obligations to address annually	288,000
Town and School Middlesex Retirement Assessment - the Town is obligated to pay current retirements and unfunded liability	8,651,395
Town and School Group Health Insurance -State Statute obligates the Town to pay these benefits. Budget can be cut if staff is reduced	12,650,426
Town and School Medicare Tax - Federal requirements obligate the Town to pay this payroll tax. This budget can be cut if staff is reduced	803,321
Town and School Property and Liability Insurance - funding cannot be cut unless we reduce coverage and increase exposure and liability to the Town	779,732
Town and School Unemployment Compensation - funding cannot be cut since we the Town and School are obligated to pay these costs	160,000
North Middlesex Regional Emergency Communications Center	490,809
Shawsheen Tech Assessment - regional agreement and State requirements obligate the Town to fund this Budget	7,340,073
Essex Aggie Assessment - State requirements obligate the Town to fund this Budget	142,731
School Building Maintenance - based upon the current condition of the Elementary Schools and the need to maintain the other buildings, this should not be cut	1,060,700
School Special Ed Services - the Town is obligated to fund these services	2,168,000
School Technology Contracts - based upon the technology needs this should not be cut	414,603
School Transportation - the Town is obligated to fund these services	3,507,695
School Out of District Tuition - the Town is obligated to fund and pay for these services	4,080,889
School Textbooks and related software, instructional materials teaching and administrative Supplies - cutting or reducing this are would impact the delivery of education services	1,519,975
Total	62,957,639

FY2022 BUDGET PRESENTATION



Revenues Property Taxes (Cont.)

FY2021 Average Residential Single Family Tax Comparison

Municipality	Average Single Family Value	Single Family Tax Bill*
Acton	617,888	12,500
Andover	695,153	10,629
North Reading	615,632	9,622
Westford	565,732	9,414
Reading	657,312	9,077
Littleton	486,858	8,617
North Andover	560,714	7,945
Wakefield	588,200	7,488
Chelmsford	470,835	7,411
Tewksbury	454,977	7,152
Wilmington	507,015	7,017
Tyngsborough	413,412	6,644
Stoneham	577,195	6,245
Burlington	573,958	5,711
Billerica	435,628	5,663
Dracut	386,474	5,028

FY2022 BUDGET PRESENTATION



Revenues

Revenue Assumptions State Aid:

- State Aid is Revenue allocated by the Commonwealth to cities, towns, and regional school districts. Estimates of local aid are transmitted to cities, towns, and districts annually by the "Cherry Sheets." Most Cherry Sheet aid programs are considered general fund revenues and may be spent for any purpose, subject to appropriation. The Projection for FY22 is level funded to the amount received for FY22. This is a revenue area that will be watched closely since State Revenues since next Fiscal Year's Local Aid allocations could be impacted by COVID-19 causing slower revenue growth in FY22.

	Actual Budget FY16	Actual Budget FY17	Actual Budget FY18	Actual Budget FY19	Actual Budget FY20	Projected Budget FY21	Projected Budget FY22	FY22 Proejcted Inc/(Dec) Over FY21
State Aid								-
Chapter 70 - School Aid	12,818,290	13,012,055	13,119,905	13,224,155	13,326,215	13,326,215	13,326,215	-
Charter School Tuition Assessment Reimbursement	212,059	74,119	71,440	114,930	62,826	49,661	49,661	-
Chapter 71 - School Transportation	-	-	-	-	-	-	-	-
School Lunch - Offset	-	-	-	-	-	-	-	-
Unrestricted General Fund Aid	2,565,783	2,676,112	2,780,480	2,877,797	2,955,498	2,955,498	2,955,498	-
Veteran's Benefits	294,278	324,441	288,324	241,762	230,636	211,514	211,514	-
Exemptions, Veterans, Blind and Surviving Spouses	99,570	105,144	106,423	185,821	176,491	211,371	211,371	-
State owned Land	184,578	182,381	182,208	190,628	217,738	223,401	223,401	-
Public Libraries - Offset	36,780	36,135	36,597	38,995	40,340	49,291	49,291	-
Total Estimated State Revenues	16,211,338	16,410,387	16,585,377	16,874,088	17,009,744	17,026,951	17,026,951	-

FY2022 BUDGET PRESENTATION



Revenues – Local Receipts

	Actual Budget FY16	Actual Budget FY17	Actual Budget FY18	Actual Budget FY19	Actual Budget FY20	Projected Budget FY21	Projected Budget FY22	FY22 Proejected Inc/(Dec) Over FY21
Local Receipts								
Motor Vehicle Excise Tax	4,633,789	5,024,172	5,097,049	5,313,845	5,024,645	4,522,180	4,522,180	-
Hotel/Motel Tax	1,099,717	1,072,823	1,145,575	1,479,458	957,376	424,142	424,142	-
Meals Tax	581,319	633,000	637,882	677,732	648,381	349,656	349,656	-
Other Excise Tax	2,868	3,359	3,711	2,581	3,568	3,011	3,217	206
Penalties and Interest on Taxes and Excises	301,620	334,917	302,728	218,157	242,631	196,341	218,367	22,026
Payment In-Lieu of Taxes (PILOT)	16,011	8,003	7,997	210,378	-	8,531	17,062	8,531
Charges for Services - Ambulance	1,202,681	1,384,138	1,455,737	1,559,006	1,711,836	1,374,928	1,403,105	28,177
Fees	1,088,973	419,595	365,783	541,647	378,471	339,872	340,623	751
Rentals	420,383	532,172	402,301	429,443	606,704	409,424	402,301	(7,123)
Other Departmental Revenue	-	-	-	-	-	-	-	-
Licenses and Permits	1,178,083	1,313,949	862,667	1,134,581	944,349	810,335	815,672	5,337
Fines and Forfeits	123,454	102,776	97,428	84,003	62,476	56,228	56,228	-
Interest Earnings	105,476	128,032	279,050	217,270	2,036,653	122,133	81,004	(41,129)
Misc. State and Other Revenue	-	-	-	-	-	-	-	-
SPED Medicaid Reimbursement	227,490	307,135	368,803	191,709	98,504	88,653	88,653	-
Recurring Revenue	371,559	455,812	364,881	152,531	333,377	-	-	-
Non-Recurring Revenue	1,070,280	995,752	79,321	27,695	335,461	-	-	-
Total Local Receipts	12,423,702	12,715,636	11,470,913	12,240,038	13,384,431	8,705,434	8,722,210	16,776

FY2022 BUDGET PRESENTATION



Revenues

Revenue Assumptions Local Receipts:

- Motor Vehicle Excise Tax – A locally imposed annual tax assessed to owners of motor vehicles registered to an address within the community, in accordance with MGL Chapter 60A. The Excise Tax rate is set by statute at \$25.00 per \$1000 of vehicle value. The FY22 projection for Motor Vehicle Excise Tax is based on 90% of the actual collected in FY20.

<u>MOTOR VEHICLE EXCISE</u>							
<u>ACTUAL</u>	<u>ACTUAL</u>	<u>ACTUAL</u>	<u>ACTUAL</u>	<u>ACTUAL</u>	<u>PROJECTED</u>	<u>PROJECTED</u>	<u>PROJECTED</u>
<u>Budget FY16</u>	<u>Budget FY17</u>	<u>Budget FY18</u>	<u>Budget FY19</u>	<u>Budget FY20</u>	<u>Budget FY21</u>	<u>Budget FY22</u>	<u>Inc/(Dec) Over FY21</u>
4,633,789	5,024,172	5,097,049	5,313,845	5,024,645	4,522,180	4,522,180	-

- Meals Tax - A local option tax upon the sale of restaurant meals originating within the city or town by a vendor at a rate of .75 per cent of the gross receipts of the vendor from the sale of restaurant meals, in accordance with MGL 64L section 2(a). Tewksbury accepted this statute in May 2011 and assesses .75% bringing the Meals Tax from 6.25% to 7%. Based upon the impact of Covid-19 the assumption for FY22 annualizes the FY20 4th Quarter revenue and then projects 90% of that amount.

<u>MEALS TAX</u>							
<u>ACTUAL</u>	<u>ACTUAL</u>	<u>ACTUAL</u>	<u>ACTUAL</u>	<u>ACTUAL</u>	<u>PROJECTED</u>	<u>PROJECTED</u>	<u>PROJECTED</u>
<u>Budget FY16</u>	<u>Budget FY17</u>	<u>Budget FY18</u>	<u>Budget FY19</u>	<u>Budget FY20</u>	<u>Budget FY21</u>	<u>Budget FY22</u>	<u>Inc/(Dec) Over FY21</u>
1,099,717	1,072,823	1,145,575	1,479,458	957,376	424,142	424,142	-

- Hotel/Motel Tax - A local option since 1985 that allows a community to assess a tax on short-term room occupancy. The community may levy up to 4%-6% percent of the charge for stays of less than 90 days at hotels, motels and lodging houses, in accordance with MGL 64L section 2(a). Tewksbury accepted this statute in May 2011 and assesses 6%. Based upon the impact of Covid-19 the assumption for FY22 annualizes the FY20 4th Quarter revenue and then projects 90% of that amount.

<u>HOTEL/MOTEL</u>							
<u>ACTUAL</u>	<u>ACTUAL</u>	<u>ACTUAL</u>	<u>ACTUAL</u>	<u>ACTUAL</u>	<u>PROJECTED</u>	<u>PROJECTED</u>	<u>PROJECTED</u>
<u>Budget FY16</u>	<u>Budget FY17</u>	<u>Budget FY18</u>	<u>Budget FY19</u>	<u>Budget FY20</u>	<u>Budget FY21</u>	<u>Budget FY22</u>	<u>Inc/(Dec) Over FY21</u>
581,319	633,000	637,882	677,732	648,381	349,656	349,656	-

FY2022 BUDGET PRESENTATION



Revenues

Revenue Assumptions Local Receipts:

- Other Excise Tax (Boat) – In accordance with MGL Chapter 60B, this is an amount levied on boats and ships in lieu of a personal property tax for the privilege of using the Commonwealth’s waterways. Assessed annually as of July 1, the excise is paid to the community where the boat or ship is usually moored or docked. The FY22 projection was based upon a 5 year average actual collected FY16-FY20.

<u>OTHER EXCISES (BOAT EXCISE)</u>							
ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	PROJECTED	PROJECTED	PROJECTED
<u>Budget FY16</u>	<u>Budget FY17</u>	<u>Budget FY18</u>	<u>Budget FY19</u>	<u>Budget FY20</u>	<u>Budget FY21</u>	<u>Budget FY22</u>	<u>Inc/(Dec) Over FY21</u>
2,868	3,359	3,711	2,581	3,568	3,011	3,217	206

- Penalties and Interest On Taxes and Excises - A charge assessed for late payment of taxes and fees in accordance with MGL Ch. 59 section 57. The FY22 projection was based upon 90% of actual FY20 collected since previous years greatly fluctuated.

<u>PENALTIES & INTEREST</u>							
ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	PROJECTED	PROJECTED	PROJECTED
<u>Budget FY16</u>	<u>Budget FY17</u>	<u>Budget FY18</u>	<u>Budget FY19</u>	<u>Budget FY20</u>	<u>Budget FY21</u>	<u>Budget FY22</u>	<u>Inc/(Dec) Over FY21</u>
301,620	334,917	302,728	218,157	242,631	196,341	218,367	22,026

- P.I.L.O.T. – Payment In-Lieu of Taxes is an agreement between a municipality and an entity not subject to taxation, such as charitable or educational organizations, in which the payer agrees to make a voluntary payment to the municipality. The FY22 projection is based upon P.I.L.O.T agreements. The amounts owed are generated from agreements the Town has with the Housing Authority. In FY19 the revenue was high since the Housing Authority owed tax payments from previous years

<u>P.I.L.O.T.</u>							
ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	PROJECTED	PROJECTED	PROJECTED
<u>Budget FY16</u>	<u>Budget FY17</u>	<u>Budget FY18</u>	<u>Budget FY19</u>	<u>Budget FY20</u>	<u>Budget FY21</u>	<u>Budget FY22</u>	<u>Inc/(Dec) Over FY21</u>
16,011	8,003	7,997	210,378	-	8,531	17,062	8,531

FY2022 BUDGET PRESENTATION



Revenues

Revenue Assumptions Local Receipts:

- Charges for Services** – Fees charged for use of the Ambulance Service. Fees are set using Medicare allowable rates as a base. Tewksbury’s rates are 250% over 2019 Medicare allowable rates. The FY22 projection is based upon 90% of FY19 Actual instead of FY20 since that Fiscal Year had a higher than normal Medicare Reimbursement and higher than normal 4th Quarter Collection.

CHARGES FOR SERVICES - AMBULANCE							
<u>ACTUAL</u> <u>Budget FY16</u>	<u>ACTUAL</u> <u>Budget FY17</u>	<u>ACTUAL</u> <u>Budget FY18</u>	<u>ACTUAL</u> <u>Budget FY19</u>	<u>ACTUAL</u> <u>Budget FY20</u>	<u>PROJECTED</u> <u>Budget FY21</u>	<u>PROJECTED</u> <u>Budget FY22</u>	<u>PROJECTED</u> <u>Inc/(Dec) Over FY21</u>
1,202,681	1,384,138	1,455,737	1,559,006	1,711,836	1,374,928	1,403,105	28,177

- Fees** – These are Fees charged by Departments for a service such as Police Detail Administration fees, Sealer of Weights and Measures, Fire Inspections, and Record/Report request fees, to name a few. The FY22 projection is based upon a 90% of FY20 actual collected since an average was not a realistic projection since FY15-FY16 included revenue that has been reclassified and FY19 was unique due to high Police Detail Administration fees for National Grid Strike details.

FEES							
<u>ACTUAL</u> <u>Budget FY16</u>	<u>ACTUAL</u> <u>Budget FY17</u>	<u>ACTUAL</u> <u>Budget FY18</u>	<u>ACTUAL</u> <u>Budget FY19</u>	<u>ACTUAL</u> <u>Budget FY20</u>	<u>PROJECTED</u> <u>Budget FY21</u>	<u>PROJECTED</u> <u>Budget FY22</u>	<u>PROJECTED</u> <u>Inc/(Dec) Over FY21</u>
1,088,973	419,595	365,783	541,647	378,471	339,872	340,623	751

- Rentals** - Fees collected from Wireless Carriers for Cell Towers on Town property and for any other Town property that charges a fee for its use. FY22 Fees are projected based upon FY20 actual. The actual amounts collected are determined from agreements with Wireless Communication Carriers.

RENTALS							
<u>ACTUAL</u> <u>Budget FY16</u>	<u>ACTUAL</u> <u>Budget FY17</u>	<u>ACTUAL</u> <u>Budget FY18</u>	<u>ACTUAL</u> <u>Budget FY19</u>	<u>ACTUAL</u> <u>Budget FY20</u>	<u>PROJECTED</u> <u>Budget FY21</u>	<u>PROJECTED</u> <u>Budget FY22</u>	<u>PROJECTED</u> <u>Inc/(Dec) Over FY21</u>
420,383	532,172	402,301	429,443	606,704	409,424	402,301	(7,123)

FY2022 BUDGET PRESENTATION



Revenues

Revenue Assumptions Local Receipts:

- Other Departmental Revenue - No projection for FY2 since amounts previously collected and allocated to this classification will be properly classified to the correct revenue in the future.
- License and Permits - Fees charged by Departments for licenses and permits such as liquor and other establishment licenses, building, electrical, plumbing and gas permits, DPW permits, Board of Health food establishment permits and Public Safety permits. The FY22 projection is based upon removing unique fees and using 3,4 or 5 year average depending upon the fee. Since revenue collected in previous years fluctuated an overall 3, 4 or 5 year average would not be realistic.

<u>LICENSES & PERMITS</u>							
ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	PROJECTED	PROJECTED	PROJECTED
<u>Budget FY16</u>	<u>Budget FY17</u>	<u>Budget FY18</u>	<u>Budget FY19</u>	<u>Budget FY20</u>	<u>Budget FY21</u>	<u>Budget FY22</u>	<u>Inc/(Dec) Over FY21</u>
1,178,083	1,313,949	862,667	1,134,581	944,349	810,335	815,672	5,337

- Fines and Forfeits – Court Fines, Parking Fines, Library Fines and Zoning Fines. The FY22 projection based upon 90% of FY20 actual. There is also an expectation that this revenue will decrease since specifically in the area of Library Fines because of automatic book renewals.

<u>FINES & FORFEITS</u>							
ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	PROJECTED	PROJECTED	PROJECTED
<u>Budget FY16</u>	<u>Budget FY17</u>	<u>Budget FY18</u>	<u>Budget FY19</u>	<u>Budget FY20</u>	<u>Budget FY21</u>	<u>Budget FY22</u>	<u>Inc/(Dec) Over FY21</u>
123,454	102,776	97,428	84,003	62,476	56,228	56,228	-

FY2022 BUDGET PRESENTATION



Revenues

Revenue Assumptions Local Receipts:

- Interest Earnings – Interest earned on cash that the Town Treasurer has in the General Fund. Since FY20 actual was unique due to interest from the Elementary School and Fire Station Bonds and with interest rates being at an all time low, the projection for FY22 is based upon. 90% of the three Average FY15-FY17 actuals, which were some of the lowest years.

<u>INTEREST EARNINGS</u>								
<u>ACTUAL</u> <u>Budget FY15</u>	<u>ACTUAL</u> <u>Budget FY16</u>	<u>ACTUAL</u> <u>Budget FY17</u>	<u>ACTUAL</u> <u>Budget FY18</u>	<u>ACTUAL</u> <u>Budget FY19</u>	<u>ACTUAL</u> <u>Budget FY20</u>	<u>PROJECTED</u> <u>Budget FY21</u>	<u>PROJECTED</u> <u>Budget FY22</u>	<u>PROJECTED</u> <u>Inc/(Dec) Over FY21</u>
36,505	105,476	128,032	279,050	217,270	2,036,653	122,133	81,004	(41,129)

- Miscellaneous State and Other Revenue - No projection for FY21 since no revenue has ever been collected and none expected.
- Medicaid Reimbursement – Revenue from the Federal Government for providing medically necessary Medicaid services (direct services) to eligible Mass Health-enrolled children. This would include outreach, and those activities that aid the delivery of direct services to Medicaid-enrolled children with individualized education plans (IEPs). Since the Federal Reimbursement is unpredictable and fluctuates greatly the projection is based upon a 90% of FY20 Actual.

<u>MEDICAID REIMBURSEMENT</u>							
<u>ACTUAL</u> <u>Budget FY16</u>	<u>ACTUAL</u> <u>Budget FY17</u>	<u>ACTUAL</u> <u>Budget FY18</u>	<u>ACTUAL</u> <u>Budget FY19</u>	<u>ACTUAL</u> <u>Budget FY20</u>	<u>PROJECTED</u> <u>Budget FY21</u>	<u>PROJECTED</u> <u>Budget FY22</u>	<u>PROJECTED</u> <u>Inc/(Dec) Over FY21</u>
227,490	307,135	368,803	191,709	98,504	88,653	88,653	-

FY2022 BUDGET PRESENTATION



Revenues

Revenue Assumptions Local Receipts:

- Recurring Revenue** – No Revenue projection for FY22 because this source of revenue is unpredictable. Revenue from certain Medicaid Reimbursements were moved to the “Medicaid Reimbursement” classification. Revenue for this category included a Medicare Drug Subsidy the Town no longer receives and in addition Municipal Liens previously classified to this revenue have been moved to “Fees” in FY18. This category of revenue includes the collection of taxes on properties held in Tax Titles as well as Deferred Real Estate Taxes which are real estate taxes that eligible Seniors are allowed to postpone payment until they sell their house.

RECURRING REVENUE							
ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	PROJECTED	PROJECTED	PROJECTED
<u>Budget FY16</u>	<u>Budget FY17</u>	<u>Budget FY18</u>	<u>Budget FY19</u>	<u>Budget FY20</u>	<u>Budget FY21</u>	<u>Budget FY22</u>	<u>Inc/(Dec) Over FY21</u>
371,559	455,812	364,881	152,531	333,377	-	-	-

- Non-Recurring Revenue** - No projection for FY22 since it is revenue that is not reliable each year. FEMA and MEMA reimbursements and Special Medicaid reimbursements are examples of revenue allocated to this account in the past. Also Supplemental Tax Revenue was included in this category which should be allocated to Property Taxes.

NON RECURRING REVENUE							
ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	PROJECTED	PROJECTED	PROJECTED
<u>Budget FY16</u>	<u>Budget FY17</u>	<u>Budget FY18</u>	<u>Budget FY19</u>	<u>Budget FY20</u>	<u>Budget FY21</u>	<u>Budget FY22</u>	<u>Inc/(Dec) Over FY21</u>
1,070,280	995,752	79,321	27,695	335,461	-	-	-

FY2022 BUDGET PRESENTATION



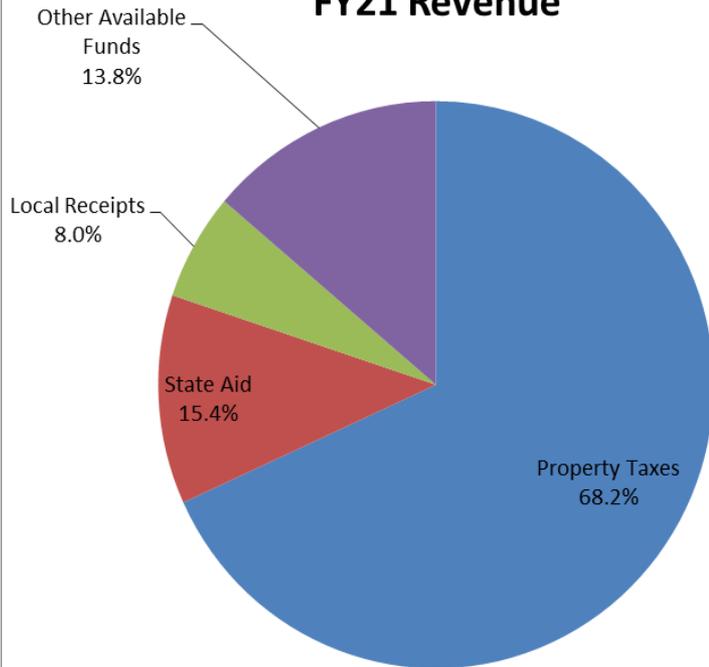
Revenues

	Actual Budget FY16	Actual Budget FY17	Actual Budget FY18	Actual Budget FY19	Actual Budget FY20	Projected Budget FY21	Projected Budget FY22	FY22 Projected Inc/(Dec) Over FY21
Other Available Funds								
Licensing and Keeping of Dogs	-	-	-	-	-	-	-	-
Wetland Protection Fund	-	-	-	-	-	-	-	-
Free Cash Spring Town Meetings	600,000	599,999	600,000	600,000	600,000	600,000		(600,000)
Free Cash Fall Town Meetings	2,424,657	4,316,361	-	3,260,434	3,497,154	2,705,815		(2,705,815)
Free Cash to reduce the Tax Levy	-	-	-	-	-	-		-
Teacher Salary Deferral	606,646	519,979	433,305	346,622	259,955	173,278	86,600	(86,678)
Overlay Surplus	25,000	25,000	25,000	125,000	52,500	52,500		(52,500)
Stabilization Fund	1,728,775	2,075,000	1,987,834	1,411,699	1,264,416	-		-
Sewer Enterprise Fund Revenue	7,427,619	5,828,734	5,663,059	7,049,859	6,714,265	6,643,742		(6,643,742)
Water Enterprise Fund Revenue	8,162,431	7,009,030	7,565,043	7,930,095	7,341,522	7,439,511		(7,439,511)
Stormwater Enterprise Revenue	-	-	-	-	-	1,190,700		(1,190,700)
Cable TV Enterprise Fund Revenue	-	-	600,000	669,511	600,000	600,000		(600,000)
Sewer Enterprise Fund Revenue Retained Earnings	185,000	4,328,000	1,817,500	642,500	370,000	55,000		(55,000)
Water Enterprise Fund Revenue Retained Earnings	465,000	3,064,615	-	2,238,500	2,470,000	95,000		(95,000)
Stormwater Enterprise Revenue Retained Earnings	-	-	-	-	-	-		-
Cable TV Enterprise Fund Revenue Retained Earnings	-	-	-	-	-	-		-
Community Preservation Fund	525,667	270,226	584,830	1,333,634	1,014,298	94,437		(94,437)
Other Available Funds	-	725,000	71,545	623,501	60,591	55,114		(55,114)
Misc. Revenue Funds	-	-	-	-	-	-		-
Budget/Article Transfers	-	-	-	-	-	-		-
Total Other Available Funds	22,150,794	28,761,943	19,348,116	26,231,355	24,244,701	19,705,097	86,600	(19,618,497)
TOTAL SOURCES OF FUNDING	125,803,670	136,438,482	129,796,704	142,765,260	149,123,336	142,819,037	125,879,980	(16,939,056)
SURPLUS (DEFICIT)	6,355,306	2,558,953	2,884,194	5,082,951	4,232,172.66	372,741	-	(372,741)

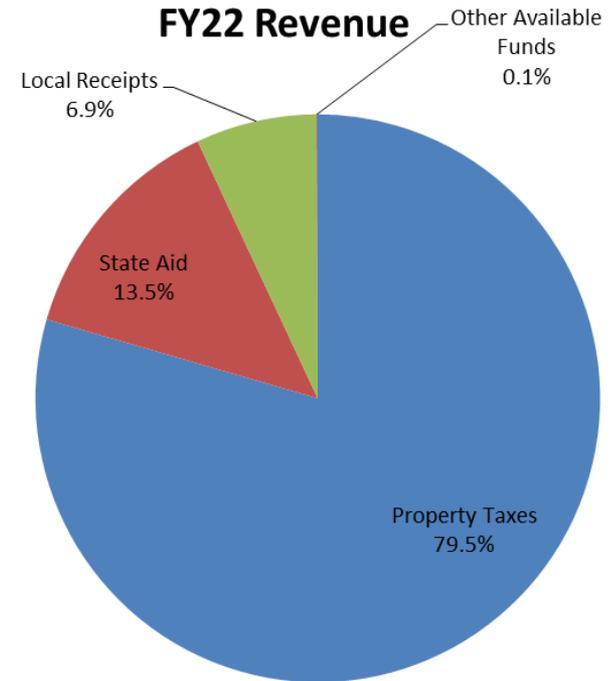
FY2022 BUDGET PRESENTATION



FY21 Revenue



FY22 Revenue



FY2022 BUDGET PRESENTATION



Summary

<i>Summary Expenditures and Revenues</i>	Actual Budget FY16	Actual Budget FY17	Actual Budget FY18	Approved Budget FY19	Actual Budget FY20	Projected Budget FY21	Projected Budget FY22	FY22 Proejcted Inc/(Dec) Over FY21
<i>Uses of Funding (Amounts to be Raised)</i>								
Appropriations	97,601,902	102,944,703	105,026,751	110,983,082	117,815,558	120,720,933	123,347,213	2,142,999
Water, Sewer, Stormwater and Cable TV Enterprise Fund Budgets	12,048,152	12,696,468	13,828,102	13,393,250	14,227,531	15,525,902	-	(15,525,902)
Special Articles and Transfers	6,012,097	15,405,501	5,105,655	10,426,940	10,129,931	3,737,338	-	(3,737,338)
Cherry Sheet Offsets	36,780	36,135	36,597	38,995	40,340	49,291	49,291	-
Other Local Expenditures	2,195,408	1,314,758	1,289,456	1,088,941	1,065,020	903,560	823,278	(80,282)
State and County Charges	1,554,026	1,481,964	1,625,949	1,751,102	1,612,783	1,509,271	1,660,198	150,927
Total Use of Funding	119,448,364	133,879,529	126,912,510	137,682,309	144,891,163	142,446,295	125,879,980	(17,049,596)
<i>Sources of Funding</i>								
Property Taxes	66,771,992	70,129,206	74,363,094	78,360,415	81,531,117	85,066,999	88,051,334	2,984,336
Debt Exclusions	8,245,844	8,421,310	8,029,204	9,059,365	12,953,342	12,314,556	11,992,885	(321,671)
State Estimated Revenues	16,211,338	16,410,387	16,585,377	16,874,088	17,009,744	17,026,951	17,026,951	-
Local Estimated Revenues	12,423,702	12,715,636	11,470,913	12,240,038	13,384,431	8,705,434	8,722,210	16,776
Other Available Funds	22,150,794	28,761,943	19,348,116	26,231,355	24,244,701	19,705,097	86,600	(19,618,497)
Total Sources of Funding	125,803,670	136,438,482	129,796,704	142,765,260	149,123,336	142,819,037	125,879,980	(16,939,056)
<i>Surplus/(Deficit)</i>	6,355,306	2,558,953	2,884,194	5,082,951	4,232,173	372,741	-	110,539

FY2022 BUDGET PRESENTATION



FY2022 BUDGET

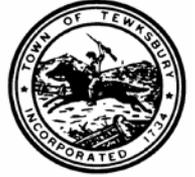
FY2022 BUDGET PRESENTATION



Revenue Split for Town and School

<i>Projected General Fund Surplus/Additional Revenue</i>	3,302,919	
Minus Debt Service For DPW/School Facility	(650,000)	
Minus Shawsheen	(415,475)	Projected 6% Increase
Essex Aggie	(13,749)	
Sub-Total	2,223,695	
School Additional Revenue 60% Sub-Total	1,334,217	
School Health Insurance (Increase)/Decrease	99,362	0% Premium Increase, 5% Medex and 0% Dental Increase. Decrease due to less enrollment
Minus School Retirement Increase	(86,356)	5.6% Increase
Minus School Medicare Increase	(20,695)	Increase Based Upon Payroll
Minus School Unemployment (Increase)/Decrease	-	
Minus School Debt	-	Actual
Minus School Prop. and Liab. Ins Increase	(42,891)	10% Premium Increase and added Coverage
Net School Appropriation For Salary and Operating needs	1,283,637	
Town Additional Revenue 40% of Sub-Total	889,478	
Town Health Insurance (Increase)/Decrease	(86,935)	0% Premium Increase, 5% Medex and 0% Dental Increase. Increase for additional enrollment
Minus Town Retirement Increase	(293,068)	4.3% Increase
Minus Town Medicare Increase	(11,380)	Increase Based Upon Payroll
Minus Town Unemployment Increase	-	
Minus Town Debt	8,399	Actual
Minus Town Prop. and Liab. Ins Increase	(98,362)	10% Premium Increase, includes insurance for Drones, Ella Flemings School and additional coverage
Net Town Appropriation For Salary and Operating needs	408,132	

FY2022 BUDGET PRESENTATION



FY22 General Fund Budget Summary

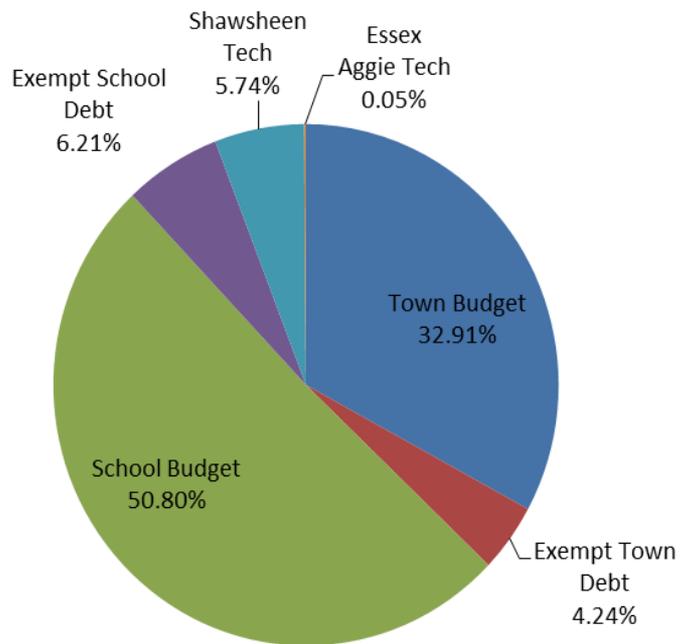
General Fund Budget Summary

	<u>FY2018</u> <u>EXPENDED</u>	<u>FY2019</u> <u>EXPENDED</u>	<u>FY2020</u> <u>EXPENDED</u>	<u>FY2021</u> <u>BUDGETED</u>	<u>FY2022</u> <u>TM REC</u>	<u>BUDGET</u> <u>INC/DEC</u>
Total Town Budget Net Allocations and w/o Exempt Debt	36,615,502	38,046,502	38,784,911	39,686,127	40,742,324	1,056,197
Total Exempt Town Debt	4,981,075	6,106,524	5,402,142	5,114,204	5,000,834	(113,370)
Total School Budget Net Allocations	56,142,624	58,221,421	60,518,427	61,262,066	62,596,283	1,334,217
Total Exempt School Debt	3,071,245	2,982,702	7,597,042	7,484,957	7,041,688	(443,269)
Shawsheen Tech	5,566,567	6,201,732	6,593,936	6,924,597	7,340,073	415,476
Essex North Shore Agricultural and Tech. School District	54,784	124,159	107,581	128,982	142,731	13,749
Total Budget Net Allocations/Offsets	106,431,797	111,683,039	119,004,039	120,600,933	122,863,932	2,262,999

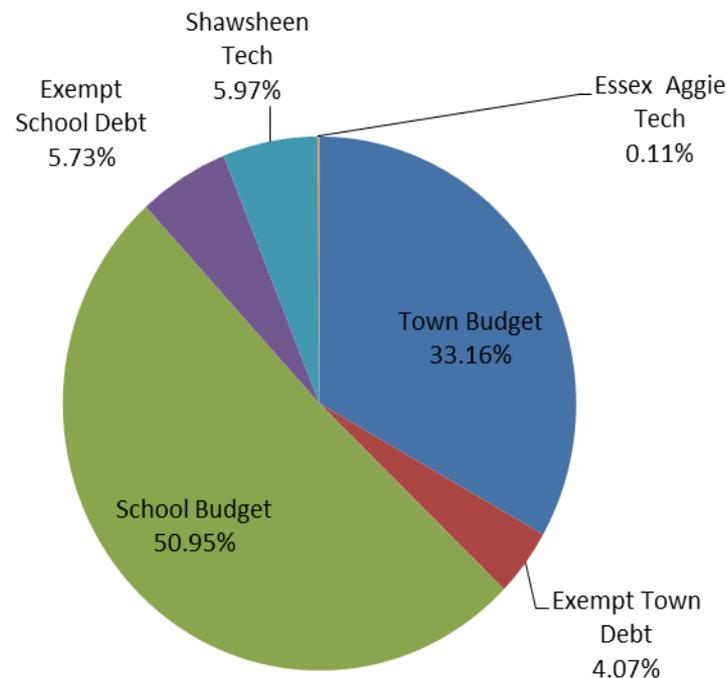


FY2022 BUDGET PRESENTATION

FY21 Town and School General Fund Budget



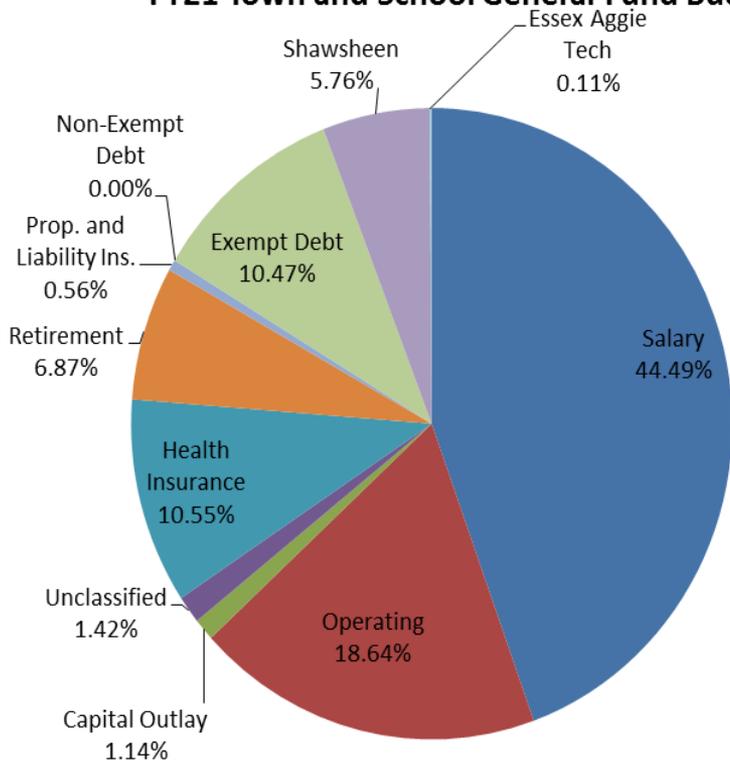
FY22 Town and School General Fund Budget



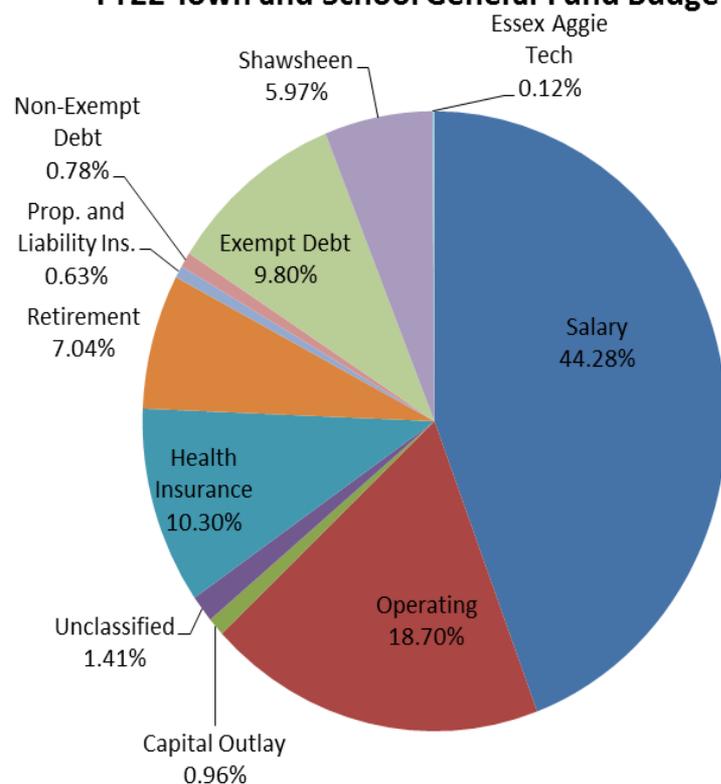


FY2022 BUDGET PRESENTATION

FY21 Town and School General Fund Budget



FY22 Town and School General Fund Budget



FY2022 BUDGET PRESENTATION



Town Budget Increase with Exempt Debt: 1,426,107

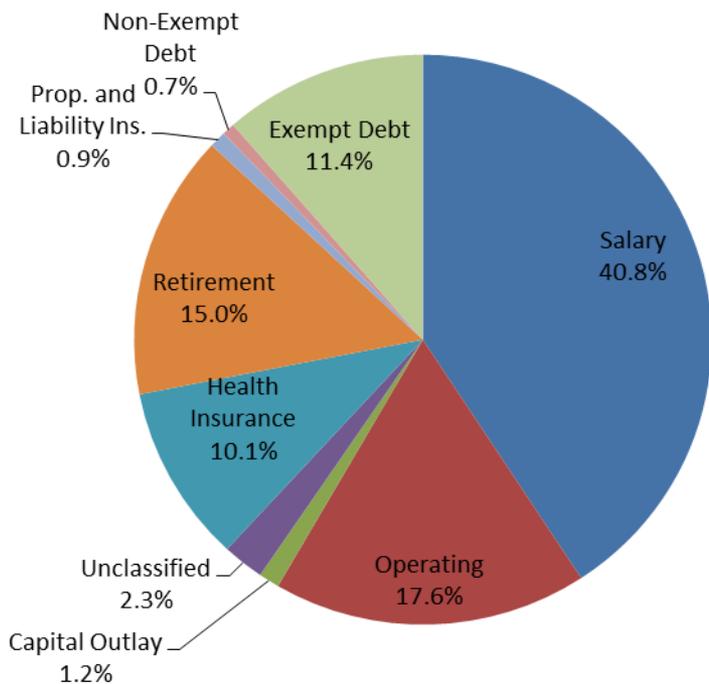
(Includes 483,281 reserved for appropriation and 650,000 in non exempt debt for the Phase I of DPW/School Maintenance Facility)

General Fund Budget Classification	FY2018 BUDGETED	FY2018 EXPENDED	FY2019 BUDGETED	FY2019 EXPENDED	FY2020 BUDGETED	FY2020 EXPENDED	FY2021 BUDGETED	FY2022 DEPT REQ	FY2022 TM REC	BUDGET INC/DEC
Budget Summary										
Total General Government	1,417,114	1,363,320	1,465,454	1,413,367	1,628,395	1,531,303	1,750,674	1,710,058	1,710,058	(40,616)
Total General Government Net Allocations	1,395,270	1,341,476	1,442,720	1,390,633	1,602,845	1,505,753	1,723,916	1,682,812	1,682,812	(41,104)
Total Finance Department	1,141,889	1,125,365	1,197,587	1,171,934	1,191,716	1,130,702	1,194,059	1,217,322	1,217,322	23,264
Total Finance Department Net Allocations	1,053,675	1,037,151	1,109,647	1,083,994	1,101,646	1,040,632	1,107,363	1,131,532	1,131,532	24,170
Total Community Services	475,942	419,348	515,217	403,587	535,224	418,404	529,505	534,509	534,509	5,004
Total Council on Aging Budget	381,706	381,586	398,751	398,615	418,145	417,019	438,685	406,596	406,596	(32,090)
Total Facilities	691,011	689,679	812,244	807,020	852,091	839,438	807,785	786,135	786,135	(21,650)
Total Library Budget	1,303,510	1,292,233	1,334,026	1,300,139	1,386,532	1,280,286	1,425,071	1,426,506	1,426,506	1,435
Total Planning and Development	878,984	871,995	918,263	908,834	897,125	856,603	893,189	874,842	874,842	(18,347)
Total Public Safety Budget	12,962,934	12,956,599	13,614,110	13,494,699	13,972,614	13,747,442	14,213,030	14,058,888	14,058,888	(154,142)
Total DPW Budget	6,568,606	6,520,044	6,891,710	6,854,554	6,937,885	6,863,335	6,302,433	6,520,912	6,520,912	218,479
Total DPW Budget Net Allocations	5,925,907	5,877,345	6,213,570	6,176,414	6,175,736	6,101,186	5,532,020	5,740,819	5,740,819	208,799
Town Unclassified Budget Minus Exempt Debt	12,716,541	12,648,705	13,106,577	13,021,881	13,753,660	13,684,852	14,147,183	15,278,529	15,278,529	1,131,346
Town Unclassified Budget Net Allocations Minus Exempt Debt	11,815,927	11,748,091	12,167,264	12,082,568	12,646,955	12,578,147	13,015,563	14,099,685	14,099,685	1,084,122
Town Exempt Principal Debt	2,531,338	2,531,338	3,572,370	3,572,370	3,760,630	3,760,630	3,635,280	3,677,490	3,677,490	42,210
Town Exempt Interest Debt	2,449,738	2,449,737	2,534,154	2,534,154	1,641,512	1,641,512	1,478,924	1,323,344	1,323,344	(155,580)
Total Town Budget	43,519,314	43,249,947	46,360,463	45,881,153	46,975,528	46,171,527	46,815,818	47,815,130	47,815,130	999,312
Total Town Budget net Allocations	41,865,943	41,596,576	44,632,336	44,153,026	44,991,054	44,187,053	44,800,331	45,743,157	45,743,157	942,826

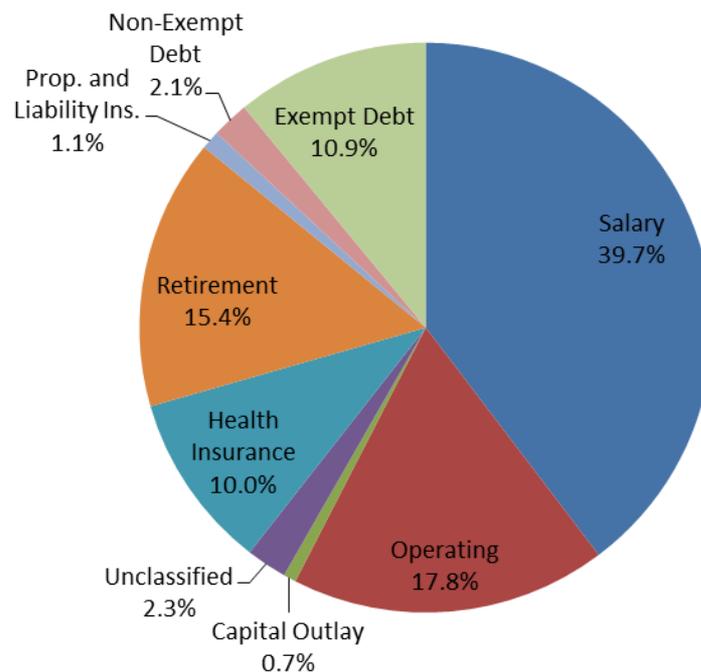


FY2022 BUDGET PRESENTATION

Cost as a Percentage of FY21 Town General Fund Budget



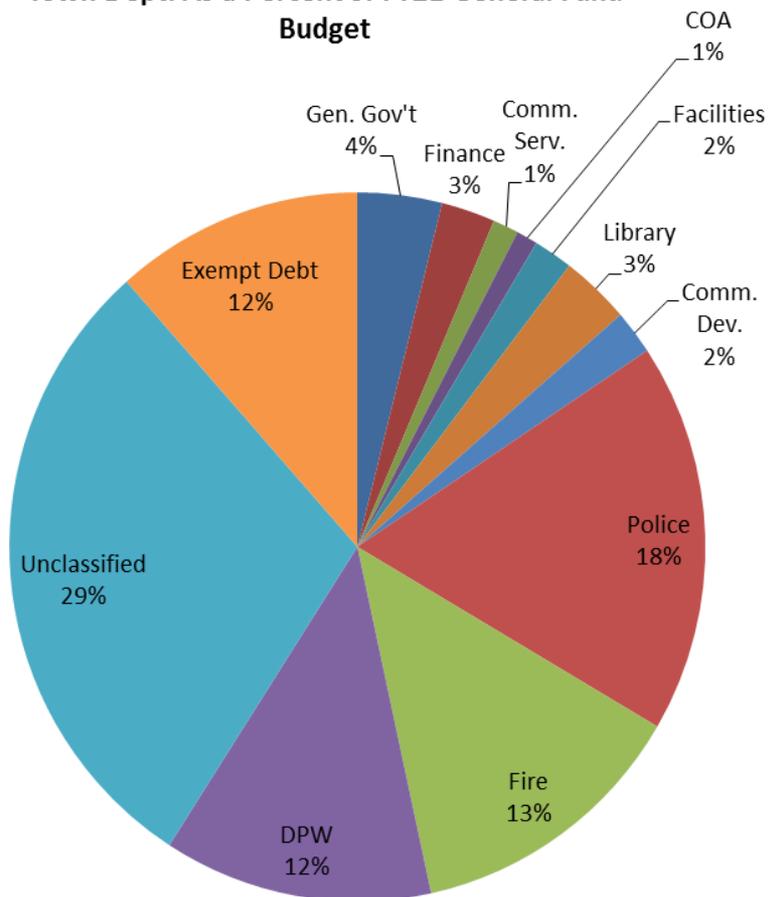
Cost as a Percentage of FY22 Town General Fund Budget



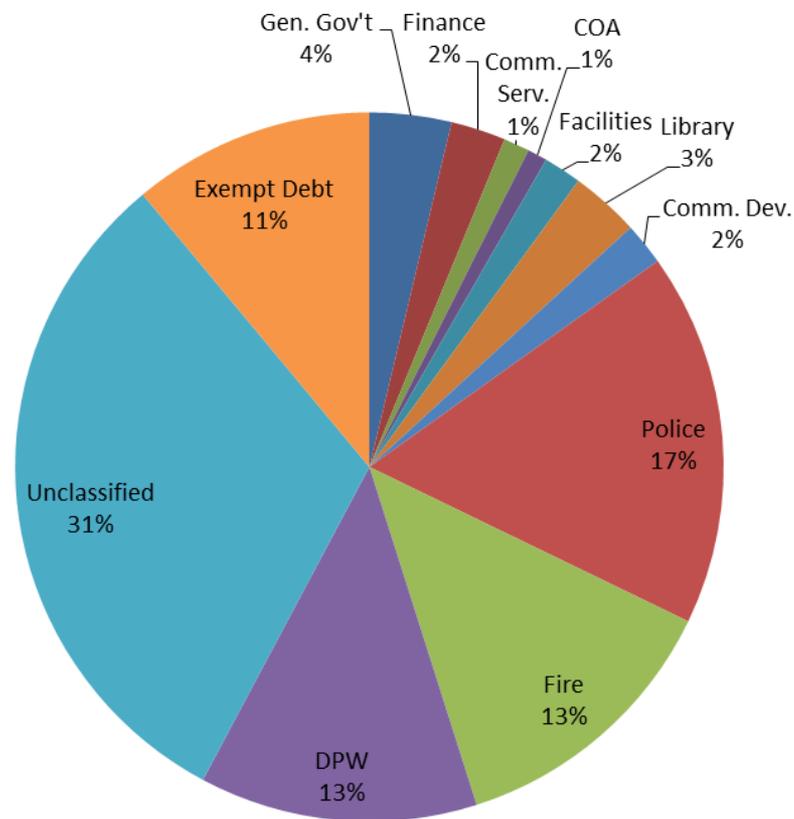


FY2022 BUDGET PRESENTATION

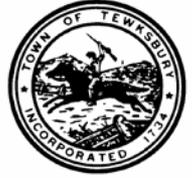
Town Dept. As a Percent of FY21 General Fund Budget



Town Dept. As a Percent of FY22 General Fund Budget



FY2022 BUDGET PRESENTATION



Town Budget Increase Net Allocations and Without Exempt Debt: 1,539,477

Summary General Government Major Changes/Increases:

- **Salary Increase: 373,331**
 - Includes Step Increases, Other Contractual Obligations and adjustments for new hires filling vacancy or retirees
 - Position upgrades – 53,600
 - Fire Overtime – 75,862
 - Elections – (56,45)
 - Funds Reserved for appropriation -483,281

There were reductions in other areas of departments' salaries that offset these costs as well as adjustments to water and sewer allocations.



FY2022 BUDGET PRESENTATION

Town Budget Increase Net Allocations and Without Exempt Debt: 1,539,477

Summary General Government Major Changes/Increases:

Operating Increase: 274,052

- General Government Departments: (17,957) (*Decreases in Town Manager Professional Services for a Consultant for the North Street and Trahan Reuse Committee, Election Postage and Election Operating. There is an increase in Computer Services in the amount of 38,300 for new equipment and purchasing Microsoft Office 365*)
- Finance Department: 19,027 (*Includes an increase of Assessor's Professional Service mainly for Vision Property Software and RRC Personal Property review; an increase for Munis Financial Software*)
- Community Services: 1,150 (*Increase of 1,000 Veteran's Services decorations \$150 for travel*)
- COA: 5,728 (*Includes an increase of 8,600 for Repairs and Maintenance and a decrease in utilities of 2,570*)
- Facilities Department: 8,362 (*Includes an increase of 8,062 for Leases and Contracts*)
- Library: (4,155) (*Includes an increase of 1,614 for Communications and a decrease in utilities of 6,822*)
- Planning and Development Department: 1,498 (*Increase in Building Department for online permitting*)
- Police: (6,890) (*Police Operating has decreases of 22, 555 to a variety of operating line-items and increase of 15,665 to Computers, Communications and Office Supplies*)
- Fire: 56,804 (*Includes utilities for new Center Station and uniforms for new recruits*)
- Emergency Management (6,812) (*Department Budget was eliminated and incorporated into other budgets*)
- DPW 22,812 (*Increase was mainly in the area of Forestry Leases and Contracts for the removal of hazardous of trees*)
- Streetlights 1,208
- Solid Waste Collection and Disposal: 184,779 (*Includes the following increases: 3% for the contract with Republic Waste and an increase in the disposal of solid was from 75.80 per ton to 90 per ton*)

FY2022 BUDGET PRESENTATION



Town Budget Increase Net Allocations and Without Exempt Debt: 2,285,676

Summary General Government Major Changes/Increases:

Unclassified Budgets Increase: 1,131,346

- Health Insurance: 65,745 (*0% Premium Increase, 5% Medex and 0% Dental Increase. The budget increase is for new enrollment*)
- Unemployment Compensation: Level Funded
- Non-Exempt Debt Service: 650,000 increase for debt service for the new DPW/School Maintenance Facility
- Retirement: 301,224 (*4.3% Increase Middlesex Retirement Assessment*)
- Property/Liability Insurance: 66,654 (*10% Premium Increase*)
- Medicare Tax: 8,898 (*3.5% Increase*)

Capital Outlay Increase: (192,027)

Allocations Increase: 56,486 - Water Enterprise increase: 34,591; Sewer Enterprise Increase: 21,146 and Cable Enterprise Increase: 749.

FY2022 BUDGET PRESENTATION



FY22 Budget Highlights Priorities Not Funded

- Additional staffing and operating funds for DPW to maintain roads, sidewalks, trees and drainage
- Additional staffing Facilities and Grounds specifically to maintain buildings
- Additional staffing for the Police Department
- Additional overtime funding for the Police Department
- Additional overtime for the Fire Department to operate a third ambulance more often
- Additional funding for the Council on Aging to fund Van Drivers within the Budget and not impact Grants
- Additional funding for the Council on Aging to fund a part-time Transportation Coordinator
- Additional staffing and operating funding School Department
- Funding in Town and Schools Capital Budgets to purchase vehicles and equipment, maintain facilities and undertake projects



FY2022 BUDGET PRESENTATION

School Budget Increase Without Exempt Debt : 1,334,217

Summary Changes/Increases:

Salary: 1,004,981 (*Includes Cost of Living Increase, Longevity, Step Increases and Other Contractual Obligations.*
No new positions added to the salary budget)

Operating Increase: 278,656

Capital Outlay: No change

Fixed Costs: 50,580

- Health Insurance: (99,362) (*0% Premium Increase, 5% Medex and 0% Dental Increase*)
- Retirement: 86,356 (*5.6% Increase Middlesex Retirement Assessment*)
- Property/Liability Insurance: 42,891 (*10% Premium Increase*)
- Medicare Tax: 20,695 (*4% Increase*)

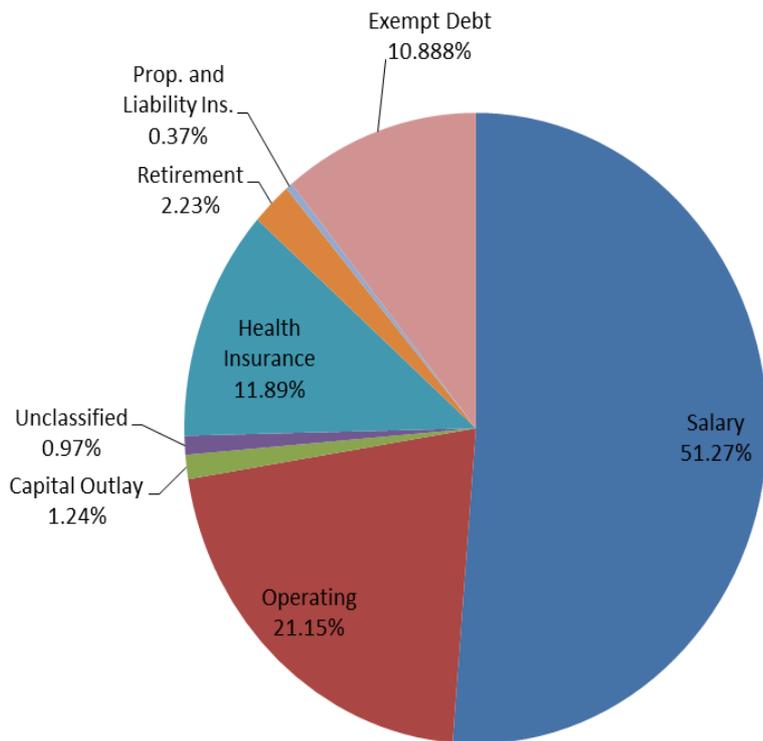
Shawsheen Regional Vocational School Increase Projected: 415,476 (*6% Projected increase*)

Essex North Shore Agricultural and Tech. School District: 13,749 (*Projected increase based upon current enrollment*)

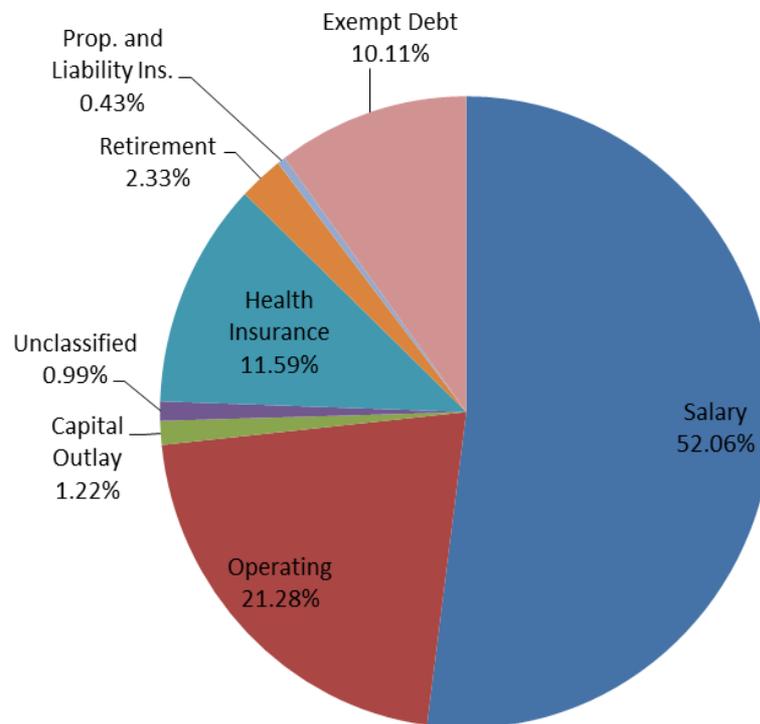


FY2022 BUDGET PRESENTATION

Costs As Percentage of FY21 School Budget



Costs As Percentage of FY22 School Budget



FY2022 BUDGET PRESENTATION



5 Year Budget Projection

TOWN OF TEWKSBURY FINANCIAL RECAP FISCAL YEAR 2021-2027 PROJECTIONS

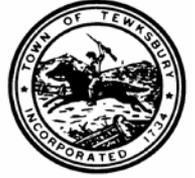
Appropriations	Approved Budget FY21	Projected Budget FY22	Projected Budget FY23	Projected Budget FY24	Projected Budget FY25	Projected Budget FY26	Projected Budget FY27
General Fund Budget							
School Budget							
Salaries	35,245,995	36,250,976	37,157,250	38,086,182	39,038,336	40,014,295	41,014,652
Operating	14,537,730	14,816,386	15,038,632	15,264,211	15,493,174	15,725,572	15,961,456
Capital Outlay	850,000	850,000	850,000	850,000	850,000	850,000	850,000
Health Insurance	8,173,438	8,074,076	8,275,928	8,482,826	8,694,897	8,912,269	9,135,076
Retirement	1,533,339	1,619,695	1,716,877	1,819,889	1,929,083	2,044,828	2,167,517
Debt	-	-	-	-	-	-	-
Other Fixed Costs	921,564	985,150	1,019,630	1,055,317	1,092,253	1,130,482	1,170,049
Total School Budget	61,262,066	62,596,283	64,058,317	65,558,426	67,097,743	68,677,446	70,298,750
Exempt Debt School	7,484,957	7,041,688	6,603,450	6,408,700	6,218,200	6,025,638	5,827,138
Shawsheen Tech	6,924,597	7,340,073	7,633,676	7,939,023	8,256,584	8,586,847	8,930,321
Essex Aggie	128,982	142,731	148,440	154,378	160,553	166,975	173,654
Town Budget							
Salaries	18,915,508	18,809,233	19,762,744	20,256,813	20,763,233	21,282,314	21,814,372
Operating	5,089,718	5,184,577	5,262,345	5,341,280	5,421,400	5,502,721	5,585,261
Solid Waste	2,539,013	2,723,792	2,805,506	2,889,671	2,976,361	3,065,652	3,157,621
Health Insurance	4,995,385	5,082,320	5,209,378	5,339,612	5,473,103	5,609,930	5,750,179
Retirement	7,264,629	7,557,697	8,056,505	8,588,234	9,155,058	9,759,292	10,403,405
Debt	317,131	958,732	938,281	928,031	917,781	909,581	903,431
North Middlesex RECC	490,809	490,809	490,809	490,809	490,809	490,809	490,809
Other Fixed Costs	1,570,038	1,679,780	1,738,572	1,799,422	1,862,402	1,927,586	1,995,052
Capital Outlay	519,384	327,357	333,904	340,582	347,394	354,342	361,429
Enterprise Fund Allocations	(2,015,487)	(2,071,973)	(2,154,852)	(2,241,046)	(2,330,688)	(2,423,915)	(2,520,872)
Total Town Budget	39,686,127	40,742,324	42,443,193	43,733,410	45,076,853	46,478,312	47,940,687
Exempt Debt Town	5,114,204	5,000,834	4,921,494	4,895,369	4,818,619	4,450,225	4,280,050
Transfer to Enterprise Funds	-	-	-	-	-	-	-
Town Meeting Raise and Appropriation	199,472	483,281	-	-	-	-	-
Total Budget Appropriations	120,800,406	123,347,213	125,808,570	128,689,305	131,628,552	134,385,442	137,450,600
Cherry Sheet Offsets	49,291	49,291	49,291	49,291	49,291	49,291	49,291
Other Local Expenditures	903,560	823,278	743,100	663,065	669,696	676,393	683,157
State and County Charges	1,509,271	1,660,198	1,743,208	1,830,368	1,921,887	2,017,981	2,118,880
Total Uses of Funding	123,262,528	125,879,980	128,344,169	131,232,030	134,269,426	137,129,107	140,301,928
Sources of Funding:							
Property Taxes 2.5% Levy Limit	81,546,456	85,074,473	88,051,334	91,123,868	94,294,996	97,567,728	100,945,162
Add 2.5% Growth	2,038,661	2,126,862	2,201,283	2,278,097	2,357,375	2,439,193	2,523,629
New Growth	1,489,355	850,000	871,250	893,031	915,357	938,241	961,697
Total Property Taxes	85,074,473	88,051,334	91,123,868	94,294,996	97,567,728	100,945,162	104,430,488
Add Debt Exclusions	12,369,670	12,042,522	11,524,944	11,304,069	11,036,819	10,475,863	10,107,188
Amortization of Bond Premiums	(55,114)	(49,637)	(44,160)	(40,052)	(35,773)	(31,323)	(27,135)
Total Property Taxes Levy Limit:	97,389,029	100,044,219	102,604,652	105,559,013	108,568,774	111,389,702	114,506,353
Total Property Taxes Levied:	97,381,555	100,044,219	102,604,652	105,559,013	108,568,774	111,389,702	114,506,353
State Estimated Revenues:	17,026,951	17,026,951	17,026,951	17,026,951	17,026,951	17,026,951	17,026,951
Local Estimated Revenues:	8,705,434	8,722,210	8,722,210	8,722,210	8,722,210	8,722,210	8,722,210
Other Available Funds:	173,278	86,600	-	-	-	-	-
Total Sources of Funding	123,287,218	125,879,980	128,353,813	131,308,174	134,317,935	137,138,863	140,255,514
Surplus/(Deficit)	24,690	-	9,643	76,144	48,509	9,756	(46,414)



FY2022 BUDGET PRESENTATION

FINANCIAL ITEMS TO MONITOR IN THE FUTURE:

- State Aid & State and County charges
- Federal Budget and Federal requirement changes
- Solid Waste and Recycling costs
- Shawsheen Tech Assessment
- Unfunded Liabilities: Retirement and OPEB
- Stabilization Fund Use and Replenishing: Current Balance is \$8,543,273 which is 7.08% of the total FY21 Budget. The goal is to have a fund balance between 5% and 10% of the total Town Budget which we currently have. Based upon the FY22 projected Budget the fund balance would be 6.95% of the total budget if no funds were transferred for Capital Projects or one-time expenditures. The closer we get to 10% the better chance the Town's bond Rating would be increased.
- Capital Improvements, roads, sidewalks, drainage and buildings
- Bond Rating: Current Bond Rating is AA+ and the goal is to become AAA

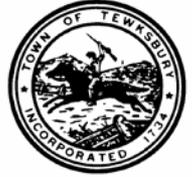


FY2022 BUDGET PRESENTATION

Board of Selectmen Financial Policy:

- The Town Manager shall annually prepare a balanced budget and comprehensive Budget Message as required by state law, Town Charter, and/or By-laws.
- Budgets will be established, and funds managed, using “generally accepted” accounting principles.
- Finances will be managed to maintain financial stability over the long term.
- Maintain facilities and provide services at a level that will ensure the public well-being and the safety of residents.
- The Town will avoid budgetary procedures that balance current expenditures at the expense of meeting future years’ expenses, such as postponing expenditures, accruing future years’ revenues, or rolling over short-term debt.
- Ongoing operating costs will be funded by ongoing operating revenue sources. This protects the Town from fluctuating service levels and avoids concern when one-time revenues are reduced or removed.
- Fund Balances such as Certified Free Cash, Stabilization Fund, Overlay Surplus and Water and Sewer Net Assets Unrestricted (formerly Retained Earnings) should be used only for one-time expenditures such as capital improvements, capital equipment and unexpected or extraordinary expenses. In all cases, use of Fund Balances should be avoided for routine and recurring operational expenses.

FY2022 BUDGET PRESENTATION



Questions and Comments